

commercialappeal.com - Memphis, TN

To print this page, select **File** then **Print** from your browser

URL:

http://www.commercialappeal.com/mca/business_columnists/article/0,1426,MCA_441_5560954,00.html

ScanSource signs lease in DeSoto

By The Commercial Appeal
May 30, 2007

After months of negotiations, ScanSource Inc. has signed a 10-year lease with Industrial Developments International to occupy 600,000 square feet at Stateline Business Park in Southaven.

ScanSource, a leading distributor of specialty technology products, will move from the 366,393-square-foot facility at Memphis Distribution Center to IDI's 740,844 square-foot Stateline Building F.

Wyatt Aiken and Jeb Fields of Commercial Advisors LLC, an affiliate of Cushman & Wakefield, represented ScanSource. Tim Moore represented IDI.

IDI has developed 2.7 million square feet of space at Stateline Business Park. It just finished the 291,672-square-foot Building B and is poised to start the 373,644-square-foot Building H. The business park will feature 4.1 million square feet of Class-A industrial space.

Developing business

Business buying and selling mavens convene in Memphis Sunday for the start of a weeklong conference.

The International Business Brokers Association's professional development conference will be at the Marriott Memphis Downtown and Memphis Cook Convention Center through June 9. It offers business brokers, intermediaries, venture capital firms, private equity groups and financial institutions education -- 30 full day courses -- and a trade fair.

Keynote speakers are Don Reynolds, Pension Board chairman, and Michael Cox, senior vice president and chief economist for the Federal Reserve Bank of Dallas.

Information is available at IBBA.org, masource.org or by calling 1-888-686-4222.

The Memphis brand

Paul O'Connor, executive director of World Business Chicago, will speak at noon June 7 on city branding as the Memphis Tourism Foundation -- an arm of the Memphis Convention and Visitors Bureau -- kicks off its "Conversations about Competitiveness" series.

As head of Chicago's economic development organization, O'Connor led development of the brand for his hometown and is highly regarded as an expert on the impact on effective city branding on economic growth.

Tourism Foundation chair Jerry Klein said the foundation is sponsoring the speech as part of its emphasis on research and advocacy about economic opportunities for the Memphis region.

"A city's brand is a key component in its overall progress -- whether it is to create economic competitiveness, internal pride, a sense of community, or as a marketing tool to attract people and jobs," he said.

For reservations, contact Bonnie Dickson at 543-3516.

Copyright 2007, commercialappeal.com - Memphis, TN. All Rights Reserved.

Buy a link on Memphis Commercial Appeal AdMatch

Secure Remote Control

Symantec-audited remote PC control software. Free Trial.
www.Bomgar.com/FreeTrial

Home Improvement Estimate

Free Estimates For Windows, Roofing, Siding, Sun Rooms, Kitchen & Bath
MyFreeEstimates.com

Access Remote Desktops

Access & Control Remote PCs thru Firewalls. Free Trial!
www.Bomgar.com/

Restore your feet to radiant health -- naturally.

Khepra Foot Balm's eight essential oils eliminate dry skin and cracked heels. Stops odor and moisturizes all day. Clinically proven.
<http://khepra.com>